

TWELVE-WEEK COURSE

Indiana 90-Hour Broker Course

Tuesdays & Thursdays (5:30 pm – 9:30 pm)

INSTRUCTOR: DONNA DUMSTORF MEREDITH

COURSE BEING TAUGHT LIVE VIA ZOOM

<u>DAY</u>	<u>DATE</u>	<u>CLASS</u>
Tues	March 9	1
Thur	March 11	2
Tues	March 16	3
Thur	March 18	4
Tues	March 23	5
Thur	March 25	6
Tues	March 30	7 – TEST
Thur	April 1	8
Tues	April 6	9
Thur	April 8	10
Tues	April 13	11
Thur	April 15	12
Tues	April 20	13
Thur	April 22	14
Tues	April 27	15 – TEST
Thur	April 29	16
Tues	May 4	17
Thur	May 6	18
Tues	May 11	19
Thur	May 13	20
Tues	May 18	21
Thur	May 20	22
Tues	May 25	23
Thur	May 27	24 – TEST

IN ORDER TO RECEIVE A CERTIFICATE OF COMPLETION THE STUDENT MUST:

1. Have paid the course fee of \$595.00 in full;
2. Complete all 23 classes (90 classroom hours); &
3. Pass all exams with a cumulative score of at least 75%.

MREP 20 TH Edition		
	<u>CLASS SUBJECTS</u>	<u>TEXTBOOK PAGES</u>
1	Course Review, Intro. To Real Estate Business & Real Property and the Law	UNITS 1 & 2
2	Basic House Construction and Architecture and Fair Housing	SLIDES & UNIT 18
3	Interests in Real Estate and Forms of Real Estate	UNITS 3 & 4
4	Land Description and Federal Taxation	SLIDES & UNIT 5
5	Transfer of Title & Title Records	UNITS 6 & 7
6	Real Estate Brokerage & Agency Law	UNIT 8 & 9
7	Test	HSREA – New Albany
8	Inspections and Environmental Issues	SLIDES & UNIT 21
9	Client Representation (Contract Law I)	UNIT 10
10	Real Estate Contracts (Contract Law II)	UNIT 11
11	Real Estate Financing (Contract Law III)	UNIT 12
12	Government Involvement in Real Estate	UNIT 13
13	Real Estate Taxes and Other Liens	UNIT 15
14	Real Estate Appraisal	UNIT 16
15	Test	HSREA – New Albany
16	Property Insurance, Home Warranties, Current & Geographic Issues	SLIDES
17	Closing the Real Estate Transaction	UNIT 14
18	Closing the Real Estate Transaction	UNIT 14
19	Leases and Property Management	UNITS 17 & 19
20	Land-Use Controls and Property Development & Environmental Issues and the Real Estate Transaction	UNITS 20 & 21
<u>INDIANA REAL ESTATE LAWS AND REGULATIONS</u>		
21	License Law I	Law Manual
22	License Law II	Law Manual
23	License Law III & Earnest Money & Trust Accounts	Law Manual & Slides
24	Test	HSREA – New Albany