HomeServices REAL ESTATE academy

Indiana Pre-License Class Schedule: July 6, 2020 – July 22, 2020

For excellence in real estate education, call (502) 394-6189

3707 Charlestown Road, New Albany, IN 47150

TWELVE-WEEK COURSE

Indiana 90-Hour Broker Course

Mondays & Wednesdays (5:00 pm – 9:15 pm)

INSTRUCTOR: DONNA DUMSTORF MEREDITH

DAY	DATE	CLASS
Mon	July 6	1
Wed	July 8	2
Mon	July 13	3
Wed	July 15	4
Mon	July 20	5
Wed	July 22	6
Mon	July 27	7 & EXAM 1
Wed	July 29	8
Mon	Aug 3	9
Wed	Aug 5	10
Mon	Aug 10	11
Wed	Aug 12	12
Mon	Aug 17	13
Wed	Aug 19	14
Mon	Aug 24	15 & EXAM 2
Wed	Aug 26	16
Mon	Aug 31	17
Wed	Sept 2	18
Wed	Sept 9	19
Mon	Sept 14	20
Wed	Sept 16	21
Mon	Sept 21	22
Wed	Sept 23	23 & EXAM 3

*The school will be closed on Monday, September 7, 2020 for Labor Day.

IN ORDER TO RECEIVE A CERTIFICATE OF COMPLETION THE STUDENT MUST:

1. **Have paid the course fee of $595.00 in full;**
2. **Complete all 23 classes (90 classroom hours);**
3. **Pass all exams with a cumulative score of at least 75%.**

MREP 20TH Edition

	CLASS SUBJECTS	TEXTBOOK
1	Course Overview & Introduction to Real Estate Business and Real Property & the Law	Units 1 & 2
2	Basic House Construction & Architecture and Fair Housing	Unit 18 & Workbook
3	Interests in Real Estate and Forms of Real Estate	Units 3 & 4
4	Land Description and Federal Taxation	Unit 5 & Workbook
5	Transfer of Title & Title Records	Unites 6 & 7
6	Real Estate Brokerage & Agency Law	Units 8 & 9
7	**Test** & Inspections	Workbook
8	Client Representation (Contract Law I)	Unit 10
9	Real Estate Contracts (Contract Law II)	Unit 11
10	Real Estate Financing (Contract Law III)	Unit 12
11	Government Involvement in Real Estate	Unit 13
12	Real Estate Taxes & Other Liens	Unit 15
13	Closing The Real Estate Transaction I	Unit 14
14	Closing the Real Estate Transaction II	Unit 14
15	**Test** and Property Insurance, Home Warranties & Securities	Workbook
16	Real Estate Appraisal	Unit 16
17	Leases and Property Management	Units 17 & 19
18	Land Use Controls & Property Development	Unit 20
19	Land Use Controls & Property Development & Environmental Issues	Unit 20
20	License Law I	Indiana License Law Manual
21	License Law II	Indiana License Law Manual
22	License Law III & Earnest Money & Trust Accounts	Indiana License Law Manual
23	Current & Geographic Topics & **Test**	Workbook

**Classes 20, 21 & 22 cover the Indiana license law material and you can enroll and attend just these classes if you are seeking an Indiana license through reciprocity. Please go to www.hsrea.com to sign up and get additional information.